Management and Audit Committees' perspective on the advisory services Discussion Topics

□ Internal audit can help us to improve the maturity of our organization regarding governance, risk and control.

■ By providing advisory services you help us instead of criticizing us.

■ We invite the head of internal audit to the regular meetings of our senior management team.

■ We would like to obtain your advisory services, but we believe you do not have the expertise.

■ You always talk about compliance. Our organization needs more than that when asking for advice.

Global practices in internal audit advisory services Discussion Topics

- We are always informed about managerial decisions and new projects.
- Requests for advisory services are originated by (senior) management.
- Internal audit assesses the risk/opportunity inherent to the topic of the engagement before accepting it.

- How do we maintain our objectivity when auditing later the processes where we previously delivered advisory services?
- Advisory services, when accepted, will have an impact on the amount of assurance services we can provide.

Central Harmonization Unit (CHU) role in supporting advisory services Discussion Topics

- We will develop the necessary framework and train the internal auditors to deliver advisory services.
- We will monitor the balance between assurance and advisory services.
- We will market the possibility of advisory services to the ministries.

■ We will monitor the objectivity of internal audit when subsequent assurance services are provided.

■ We will invite management to share some testimonials with us.