







Cash Management Operations - I

- 1. The realization of cash management operations is based on **the forecast** of the general current account balance of the state treasury (TSA).
- 2. We only have 2 situations:
 - A. The TSA forecast shows **credit balances**, in which case we can **invest the surplus** by granting loans.
 - B. The TSA forecast shows **debit balances**, in which case **we need financing** and so we borrow.
- 3. Operations when the TSA forecast **shows credit balances**: granting placements at commercial banks guaranteed by state securities
- 4. Operations when the TSA forecast **shows debit balances**:
 - A. Government bonds (**T-bills**) for a period of 1 month, 3 months, 6 months:
 - Generally, banks are not interested in buying such short-term securities (in 2024 we had 8 operations with a maturity of 7 months 6% of total CTN and DBN issues, the total amount representing 9% of total issues).
 - B. Sale of foreign currency from the buffer (euro / usd)
 - This is not strictly a cash management operation, but we use the foreign currency buffer through the definitive sale of the currency to the National Bank to cover temporary gaps in the general account of the State Treasury (TSA).
 - Currency swap operations with the NBR, selling currency in the first step, buying back currency in the second step, keeping the currency in the account (this operation we don't use <u>yet</u>).
 - C. <u>Loans</u> from commercial banks (deposits received from banks) ON maturity, 1 week, 2/3 weeks, 1 month.
 - Even if in the administration/management of the internal public debt we have exchange operations of state securities and buy-back, and in the administration of the external public debt we have approved the legislation and we are going to do derivatives operations (swaps on EURO/USD) for the administration of the currency risk, in the administration of liquidity we have kept things simple borrow money through loans from commercial banks (ex. deposits received).



Cash Management Operations - II

- At 9 a.m. the TSA forecast is sent by the Liquidity Management Office to the Contracting Office (they are in charge with internal issues of T-bills+T-bonds, external issues Medium Term Note MTN for financing the budget deficit and refinancing the public debt, borrow money by loans (received deposits from banks) to finance temporary gaps in TSA, placements for available funds in TSA), to the management of the department of the treasury, but also of the National Bank of Romania (market operations department).
- The TSA forecast presents the projection for the **current day**, the projection until the **end of the current month**, as well as the projection for the **next month** (the TSA forecast is made over a period of **2 months**).
- The decision to enter the market or exchange foreign currency is based on market dynamics, the volume of the general account deficit, as well as the distribution of the gaps in TSA over time and is taken by the management of the general directorate (deputy general director of Front Office & Cash Management Office make the proposal, but General Director take the final decision).
- As a rule, the decision of the balancing method is taken according to the current day's debit level (large debit deposits, small debit FX, mix deposits + FX), the conditions existing on the money market (ex. liquidity, level of interests, limits of the banks, and so on), the level of the next debits, the balance of deposits attracted, the level of reimbursement of government securities (T- bonds), keeping the buffer in foreign currency at the level of 4 months of financing the budget deficit.
- The main instrument used for cash management purposes in case of gaps of TSA is by short term loans (deposits received) from commercial banks, because the general strategy is to keep as much as possible the buffer in foreign currency for situations in which the internal or external markets are unfavorable for financing.
- Attracting deposits is done through bilateral operations or auctions with commercial banks, as defined in the legal framework.
- The eligible counterparties involved in the activity of this type of loans (ex. received deposits) are financial institutions authorized by the National Bank of Romania commercial banks.
- Considering the significant amounts that the MoF needs to borrow, commercial banks that have the ability to lend **large amounts** are preferred. If the required amount is not covered by large banks, then **medium-sized commercial banks** are asked for offers.



Cash Management Operations - III

- After taking the balancing decision at 9:00 a.m., the commercial banks are contacted by telephone and/or by email bilaterally and a negotiation is carried out regarding the required amount, the maturity of the deposit and the interest rate.
- In the case of funds raising through the bilateral procedure, the counterparties will be selected based on what are the best matches regarding the interest shown to the Ministry, in terms of the amount, maturity and the level of returns (interest) targeted by counterparties in relation to the market level.
- The market level considered for trading by the Ministry of Finance is the ASK/OFFER quote for the maturity targeted as found on the Reuters/Refinitiv or Bloomberg system and which will be found on a witness page, printed from the system at the relevant time for trading, page that certifies the market level and which will be kept together with the documentation related to the established deposits.
- In the case of negotiations concluded with expected results, in order to formalize the discussion, the designated service out of Front Office (FO) department sends by e-mail an offer request signed by the deputy general manager of the Front Office department to the respective bank, in which reference is made to the telephone discussion and which only contains the maturity of the deposit.
- The commercial bank sends by e-mail to the Ministry of Finance its offer signed by the bank's representatives within 30 minutes, the offer containing the elements negotiated by telephone, respectively the AMOUNT, MATURITY and INTEREST RATE.
- The Ministry of Finance sends the commercial bank by e-mail the confirmation and acceptance of the received offer signed by the deputy general director of the Front Office department, mentioning once again the AMOUNT, MATURITY and INTEREST RATE.
- The commercial bank electronically transfers the agreed amount through the Electronic Payment System, crediting the TSA balance, as soon as possible (30 min maximum 1 hour).
- On the basis of the negotiated and agreed elements, the Back Office department in MoF (UMTS) concludes a convention/contract between the Ministry of Finance and the Commercial Bank in 2 copies, with standard terms and conditions (ex. the amount drawn, the maturity, the interest rate, the due date, the amount of interest, the accounts of the Ministry of Finance and the Commercial Bank are mentioned between which the money is transferred at the time of contracting, respectively of reimbursement).
- The contract is signed by the representatives of the Ministry of Finance and those of the commercial bank.



Cash Management Operations - IV

- In the case of attracting funds through the multilateral auction procedure, it will be awarded at yield levels that fall within the level of the reference page, with a maximum deviation of 20% but not more than the credit facility offered by the BNR and within the limit the debit balance related to the period in question.
- A centralizing table with the banks' offers is made according to the interest rate, and the accepted offers are those that fall within the reference interest rate of the money market from Bloomberg/Reuters/Refinitiv.
- The supporting documents related to each transaction carried out are: the offer request issued by the MF to each counterparty, the offer of each counterparty and the confirmation of the partial or total award or rejection of that offer. These documents are printed in sets related to each transaction and filed according to the date of the transactions.
- As in the case of attracting deposits on the basis of bilateral negotiations, for the banks accepted following the auction held, which fell within the interest rate of the money market, a convention for attracting deposits is concluded between the parties.

FX Operation to cover gaps in TSA

- If the decision at <u>9:00 a.m.</u> is for foreign currency exchange, an order for currency exchange and sale of EUR or USD currency will be drawn up, which will contain the amount in currency to be sold, the document is signed by the deputy general director and the general director, and will be sent by e-mail to the National Bank of Romania, which will debit the account in foreign currency with the requested amount and credit the TSA account with the equivalent in RON, at the official rate of the BNR.
- If the decision was to attract deposits and following the auction or the bilateral negotiations with the commercial banks in the first half of the day, the amount is not awarded at the level necessary to balance the TSA, for the difference until the debit of the current day is covered the sale of foreign currency will be carried out from buffer.
- In the case of **foreign exchange transactions**, the counterparty will be the National Bank of Romania.
- In both cases, the transmission of the foreign currency exchange order to the NBR will be carried out at 3:00 p.m., in order to see if the estimate of budget receipts from 9:00 a.m. is confirmed or not, and thus to exchange an amount as little as possible out of the buffer. The deadline for processing receipts and payments sent by participants in the ReGIS (RTGS system in Romania) is 4:00 p.m. (the initial limit moment).

Case of surplus in TSA

Making placements through specific operations at credit institutions and other financial institutions authorized to carry out such operations, guaranteed by them with eligible assets, without being affected by the objectives of the monetary policy adopted by the National Bank of Romania. At the moment, such operations are not carried out.





